

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY  
BOARD OF COMMISSIONERS  
CONVENTION CENTER COMMITTEE MEETING**

**April 24, 2012**

**A meeting of the Convention Center Committee of the Rhode Island Convention Center Authority Board of Commissioners was held on April 24, 2012, pursuant to notice at the Rhode Island Convention Center, One Sabin Street, Providence, Rhode Island.**

**Board members present were Committee Chairman, Jeff Hirsh, Dale Venturini, George Nee, Bernie Buonanno, Scott Gunn and Paul MacDonald.**

**Also in attendance were Jim McCarvill and Betty Sullivan, RICCA; Tim Muldoon, Deb Tuton and Nancy Beauchamp, RICC; Steve Habl, VETS; Larry Lepore, DDC; Bruce Leach, Legal Council, Michael Nugent, House Finance and Eileen Smith, recording secretary.**

**Mr. Hirsh called the meeting to order at 1:50 PM. Mr. Hirsh asked for a motion to approve the minutes of the March Convention Center Committee meeting. Upon a motion duly made by Mr. Nee and seconded by Ms. Venturini it was unanimously**

**VOTED: to approve the minutes of the March meeting**

**Mr. Hirsh recognized Mr. Muldoon and asked that he address the**

**Committee. Mr. Muldoon stated that March was a very good month. Mr. Muldoon noted that the timing of events, the RV Show, Boxing and Citizens Bank, as well as increased exhibitor spending made for a successful month. Mr. Muldoon stated that the year to date net income variance is down to budget because of the lower event performance in November, December and February. Mr. Muldoon said that April, May and June will be the busiest that he can recall and July looks good. Mr. Muldoon noted that we have very little room to add any new business.**

**Mr. Muldoon distributed a matrix indicating the savings that will be available with the new electrical contract. Mr. Muldoon noted that the staff continues to look for and identify projects that could result in future savings for the facilities.**

## **VETS**

**Mr. McCarvill presented the financial for the VETS. Mr. McCarvill stated that the VETS will be looking to add more contemporary events now that we can approach more contemporary talent to the theater. Mr. Buonanno asked about food and beverage sales for the Philharmonic. Mr. McCarvill noted that the group normally holds a pre-function event where refreshments are served. Therefore food and beverage items are not purchased.**

**Ms. Sullivan reported that Phase I of the renovations is nearing completion and the LED lighting project should be done by the end of**

this month. Ms. Sullivan noted that an RFP was issued for Phase II of the project. Mr. McCarvill noted that we received three responses to the RFP and that we are in the process of evaluating them. Discussion ensued regarding the bidders for the project. Ms. Sullivan commented that there would be advantages to selecting Calson Corporation because they are working on Phase I. Mr. McCarvill said that all bids were over budget. He also stated that the City has informed us that they want \$800,000 for the sidewalk. Mr. McCarvill noted that the land is not worth \$800,000 but we will do some negotiating. Mr. Gunn asked if the price includes the connector to the mall. Mr. McCarvill said that it did not. Mr. Nee brought to the Committee's attention the fact that Mr. George Calcagni is listed as one of the leading delinquent taxpayers in the State and that fact should be considered. Mr. Leach noted that we do not know the circumstances of the delinquency. Ms. Venturini said that she would like more clarifications and answers before a vote is called on Thursday. Mr. McCarvill stated that we would investigate the situation and have some answers. Mr. Leach also noted that this project is State funded not the Authority.

Mr. Hirsh asked if there was any further business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Ms. Venturini and seconded by Mr. Nee it was unanimously

**VOTED: to adjourn at 2:30 PM**